

REAL MASTERY CONSULTING®

FRANCHISING ● TRAINING ● COACHING

What CPD do I need to do for 2025 -2026 CPD Year ?

Compulsory CPD requirements and topics by job role (area of practice)

Timeframe : You must complete all your CPD within 1 July - 30 June each year - It is NOT tied to your Licence renewal

Residential Salespeople & Buyers' Agents	(Minimum seven (7) hours covering four (4) Topics)
Residential Property Managers	(Minimum seven (7) hours covering four (4) Topics)
Stock & Station Agents	(Minimum five (5) hours covering four (4) Topics)
Commercial Agents	(Minimum five (5) hours covering four (4) Topics)
Strata Managing Agents	(Minimum four (4) hours covering three (3) Topics. PLUS 1 hour TAFE module)
Business Brokers	(Minimum five (5) hours covering four (4) Topics)
Short-term Residential Property	(Minimum four (4) hours covering three (3) topics)

PLUS Class 1 Agents are required to complete an additional minimum of five (5) hours attending a NSW Fair Trading- accredited event

Class 1 & 2 licensed agents

CPD for ONE LICENCE category i.e. Real Estate only	
Includes	Real Estate (Salespeople, Property Managers and Buyers Agents), Stock and Station or Strata, Business Broking, Short-Term Residential Property Managers and Commercial Agents
Requirements	Holders of just one category of class 1 or 2 licence will be required to complete ALL compulsory topics set for their licence type and area of practice .
Class 1 Agents only	All class 1 agents are also required to spend a minimum of five (5) hours attending a NSW Fair Trading- accredited event.
CPD for MORE THAN ONE licence category i.e. Real Estate & Stock and Station	
Includes	Real Estate (Salespeople, Property Managers and Buyers Agents), Stock and Station or Strata, Business Broking, Short-Term Residential Property Managers and Commercial Agents
Requirements	You will need complete ALL Compulsory topics for BOTH licence categories. Note: If some of the topics are combined topics, i.e. the topic is included for BOTH licence categories, you only need to complete it ONCE i.e. complete the main CPD session plus the topics that are stand alone in a second training session

Assistant Agents

The information below applies only to the first year from your issue date. Your CPD requirements will depend on when your issue date was set by NSW Fair Trading.

Asst Agent certificate Date issued	Required CPD
If your certificate was issued between 1 July 2025 & 30 September 2025	MUST complete AT LEAST 3 UNITS from a valid Certificate IV qualification that is required for the issue of a class 2 Agent licence in Real Estate (with or without restrictions)
If your certificate was issued between 1 October 2025 & 31 st March 2026	MUST complete AT LEAST 1 UNIT from a valid Certificate IV qualification that is required for the issue of a Class 2 Agent licence in Real Estate (with or without restrictions). NOTE: We recommend always completing three (3) units to stay on track.



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Class 1 or Class 2 licence AND Assistant Agent certificate in another category

If you hold additional licenses, such as Real Estate, Stock & Station, or Strata, you must complete the CPD requirements for your Class 1 and/or Class 2 licenses, as well as the CPD for your Assistant Agent Certificate.

The CPD for the Assistant Agent Certificate requires a minimum of 3 units per year from a valid Certificate IV qualification, which is necessary for obtaining a Class 2 Agent Licence.

Class 2 Licence or new Licence category	CPD required to be completed
If your NSW Class 2 Licence or new Licence Category was issued by NSW FT between 1st of July 2025 and 31st of March 2026	You must complete the relevant CPD for the new level and category you hold.

REMINDER Licensees-in-charge must have all training detailed in a training plan for the agency. RMC has a service to customise this to your office.

FOR MORE INFORMATION VISIT <https://www.fairtrading.nsw.gov.au/housing-and-property/property-professionals/working-as-a-property-agent/Continuing-Professional-Development-CPD-requirements>

CPD delivery requirements for 2025-2026

IMPORTANT NOTE : The previous 10-hour online-only option has been removed.

All compulsory CPD topics must now be completed either in-person or via interactive webinar.



In-Person Classroom Sessions

Training delivered by a qualified trainer with a maximum of 40 participants per session.



Online Interactive Webinars

Training delivered by a qualified trainer with a maximum of 25 participants per session.

Why choose RMC for your CPD?

We make it easy for real estate professionals to stay compliant and up to date with industry changes. Our CPD sessions are designed to be practical, engaging, and delivered face-to-face at your office or online, whichever works best for your team.

- ✓ Convenient - No travel, no downtime. We come to you, so your team stays productive.
- ✓ Tailored Training - Sessions can be customised to suit your teams specific needs
- ✓ Engaging & Practical Delivered by industry experts who understand real-world challenges

Up-to-date Content

Aligned with the latest NSW Fair Trading requirements and industry best practice.

Flexible Scheduling

We work around your calendar to minimise disruption.

Cost-Effective

Group sessions offer great value for your business.

Who we work with

We proudly deliver CPD training to agencies big and small across NSW, including franchises, corporates and independent offices.

CPD that works with you, not against you

Whether you're in Sydney CBD or regional NSW, we'll make your CPD stress-free and engaging.



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