

REAL MASTERY CONSULTING

REAL ESTATE & CPD TRAINING ● COACHING ● COMPLIANCE

Frequently Asked Questions

IMPORTANT! *This information is based on completing your CPD training with RMC. If you have used another CPD provider, please contact us, as they may have delivered different topics*

Q1. What is the new CPD year for 2025/2026

You must complete all your CPD training & other training relevant to your area or practice (job role), between 1 July 2025 and 30 June 2026

REMINDER If you are a Class 1 Agent you are also required to spend a minimum of five (5) hours attending a NSW Fair Trading-accredited event

Q2. I am a Commercial and Residential Sales agent?

A: You ONLY need to complete four (4) Compulsory Topics and you can choose which is the most relevant to your Job Role ie Residential Sales or Commercial

REMINDER If you are a Class 1 Agent you are also required to spend a minimum of five (5) hours attending a NSW Fair Trading-accredited event

Q3. I hold an unrestricted licence. Do I need to do both Business Broking topics as well as Residential Sales or Leasing?

A: You ONLY need to complete 4 Compulsory Topics for Residential Sales OR Leasing **or business broking**, depending on your Job Role

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Q4. I hold a Real Estate Sales & Leasing and Business Broking License category and I only sell Businesses ?

A: You ONLY need to complete the four (4) Compulsory Topics for **business broking**

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Q5. I hold a Real Estate Sales & Leasing and Business Broking License category, and I am not currently selling businesses?

A: You need to complete the (4) Compulsory Topics for **Residential Sales OR Leasing AND two (2) ADDITIONAL topics for Business Broking**

REMINDER If you are a Class 1 Agent you are also required to spend a minimum of five (5) hours attending a NSW Fair Trading-accredited event



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Q6. I hold a Real Estate Sales & Leasing and Business Broking License category, and I am currently selling businesses and Residential Property?

A : You need to complete the (4) Compulsory Topics for **Residential Sales OR Leasing AND two (2) ADDITIONAL topics for Business Broking**

REMINDER If you are a Class 1 Agent you are also required to spend a minimum of five (5) hours attending a NSW Fair Trading-accredited event

Q7. I am a Class 1 or Class 2 Agent with Real Estate Sales & Leasing PLUS I hold a Stock & Station Licence OR I hold a DUAL Licence?

A : You need to complete four (4) compulsory topics for Residential Sales or Leasing depending on your role **PLUS** an additional four (4) Stock & Station Compulsory Topics.

If you have completed your training with RMC you will only need to complete ONE additional topic for Stock & Station

REMINDER If you are a Class 1 Agent you are also required to spend a minimum of five (5) hours attending a NSW Fair Trading-accredited event

Q8. I am a class 1 or 2 Agent with Real Estate Sales and Strata categories linked to my licence?

A: You need to complete four (4) Compulsory topics for Residential Sales or Leasing depending on your role **PLUS** an additional four (4) Strata Compulsory Topics

If you have completed your training with RMC you will only need to complete an additional 3 topics (one of which will be a PRESCRIBED COURSE on Commissions, disclosures and fiduciary duty (online TAFE NSW module currently being developed by NSWFT))

REMINDER If you are a Class 1 Agent you are also required to spend a minimum of five (5) hours attending a NSW Fair Trading-accredited event

Q9. I am a class 1 OR Class 2 Agent with Real Estate Sales & Leasing, Stock & Station and Strata categories linked to my licence?

A: You need to complete four (4) Compulsory topics for Residential Sales or Leasing depending on your role **PLUS** an additional four (4) Stock and Station compulsory topics

PLUS an Additional four (4) Strata Compulsory topics

If you have completed your training with RMC you will only need to complete ONE additional topic for Stock and Station and an additional 3 topics for Strata (one of which will be a PRESCRIBED COURSE on Commissions, disclosures and fiduciary duty (online TAFE NSW module currently being developed by NSWFT))

REMINDER If you are a Class 1 Agent you are also required to spend a minimum of five (5) hours attending a NSW Fair Trading-accredited event

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